

Thank you for choosing Allied Wire & Cable! We greatly appreciate your business, and would like to make the process of getting our relationship started as smooth as possible. To ensure we have all the information we need to make this happen, we require the following from you:

- ✓ **Signed Credit Application & Agreement Form:** We require that you fill out our credit application and agreement. This form provides us with a brief company history and other information required in establishing your account with AWC.
- ✓ **Tax Exemption/Resale Certificate:** If you are tax exempt, please provide us your resale certificate for all business locations; otherwise sales tax may be incurred and invoiced to you.

For your convenience we have included a copy of our W-9 form for your Accounts Receivable Department. You will also find our General Information form that highlights our general policies and payment terms.

You can fax the forms directly to our accounting department at 610-409-2721 or email them to accountsetup@awcwire.com. All forms must be signed and dated.

Because our success can only be measured by the success of our customers, we strive to make it as easy as possible for you to do business with us. From our experienced sales reps to our efficient accounting department, you will find that Allied provides the best customer service in the industry. We are confident that together we will build a lasting and mutually rewarding business relationship with you!

If you have any questions regarding the enclosed forms, please feel free to contact me directly.

Sincerely,

Matt O'Reilly
CFO
Allied Wire & Cable, Inc

ORDER ACCEPTANCE & PRICING

AWC will provide an Order Acknowledgement as confirmation your order has been accepted. All quotes are price in effect at time of order placement. Pricing is subject to change due to increase in cost of metals and raw materials at the time of shipment/release. The acceptable industry standard quantity of shipping tolerance of +/- 10% applies unless otherwise agreed upon.

FREIGHT POLICY

Due to our volume of business, Allied Wire & Cable has negotiated a sizable discount with our shipping vendors. We are pleased to extend a 50% discount on freight to our customers. If you have negotiated a better rate, feel free to provide us with your account number, and we will send your order collect.

RETURN POLICY

A Return Merchandise Authorization (RMA) must be obtained from your AWC Sales Representative prior to the return of any product. Product returned without a RMA will not be accepted. Material is to be returned on the original shipping reel and in salable lengths as determined by AWC, Inc. The RMA number must be referenced on the shipping label or packaging, and returns must be shipped as specified on the RMA. Returns may be subject to a restock fee plus freight. Credit will not be issued until the return has been received and inspected by AWC, Inc.

CANCELLATION POLICY

Orders cannot be terminated, cancelled or modified without the written consent of an AWC Sales Representative. Cancelled orders may be subject to a cancellation fee. Custom material orders require completion of the Non-Cancelable & Non-Returnable (NCNR) Form. The above mentioned cancellation policy does not apply to value-added products or products requiring the NCNR Form.

PAYMENT TERMS

Remit To Address: P.O. Box 26157
Collegeville, PA 19426-0157

Overdue accounts are subject to shipping delays or curtailment of any activity on orders. Additionally, late charges are incurred at a rate of 1 ½ % per month on past due invoices. A \$25 fee will be charged for returned checks.

Accepted forms of payment include ACH, Credit Card, and COD.

ACH Payments: ACH instructions can be requested at ach@awcwire.com.

Credit Card Payments: AWC accepts Visa, MasterCard, and American Express. AWC investigates all cases of potential fraud and may take additional precautions to validate cardholder information. This could cause minor delays in the processing of orders. Credit cards are charged at time of shipment.

COD Payments: Buyer is responsible for paying additional freight fees incurred for this type of shipment.